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| |  |  | | --- | --- | |  | | | Kumar Abhinav Business Analyst | | | |  |  | | --- | --- | | Icon  Description automatically generated | 650-695-4346 | |  | Hayward, California | | Icon  Description automatically generated | rushtoabhinavin@gmail.com | | Icon  Description automatically generated | Linkedin.com/in/kumar-abhinav-43745761/ | | Icon  Description automatically generated | Github.com/Kumar0905/Csueb | | Icon  Description automatically generated | Public.tableau.com/app/profile/  Kumar.abhinav6408 | |  | | EDUCATION |  | | California State University, East Bay MS in Business Analytics,  2022 - Expected May 2024  (Course Curriculum: Python, Statistics, Data Mining, Big Data, Data Optimization, Data Analytics, Database Management System)  Sathyabama Deemed University, India  B. Tech in Chemical Engineering (Major) and Computer Science & Engineering (Minor)  2005-2009 | | | TECHNICAL SKILLS | | |  | | | **Programming & Scripting Language: -**  Python  SQL  R  **Tools & Software’s: -**  Tableau  AWS  Microsoft Excel (Advanced)  MS Project  MS Office 365  **ERP’s:-**  SAP – PM/MM Module  RELEVANT SKILLS  Data Validation  Data Optimization  Data Formatting  Data Analysis  Process Mapping  Dash Boarding  Delivery Presentation  Consumer Insights  Digital Strategies  Database design  Data Mining | | | SOFT SKILL  Competitive Intelligence  Organizational skills,  Self-Starter  Consistent,  Analytical and Problems solving  Organizational Skill  Detail Oriented  Innovative  Written and verbal  communication skills | | | |  | | --- | |  | | SUMMARY | |  | | As a 14-year expert in Business Analytics and Project Management, I possess in-depth knowledge of Python, SQL, and ERP tools. My skills include data analysis, project management, and problem-solving. I am a detail-oriented professional with strong communication and leadership abilities. Looking for a Business Strategy Analyst Internship Position. | |  | | PROFESSIONAL EXPERIENCE | |  | | October 2022 – Present  Business Analyst (Part Time) [**www.eastbaysbdc.org**](http://www.eastbaysbdc.org)  **North California Small Business Development Centre**   * As a Student Advisor, I assist offline store owners in migrating to Amazon/Shopify online platforms. * Successfully launched online stores for 8 individual startups & entrepreneurship on the SBDC platform application, marketing strategies, industry trends, sales, inventory, shipping, and Google Analytics with a 75% success rate. | |  | | December 2017 – August 2022  Business Data Analyst / Project Manager. [**www.vvfltd.com**](http://www.vvfltd.com)  **VVF India Limited, Mumbai, India (Oleo Chemicals/FMCG Manufacturing)**   * Reduced global inventory levels by 22% (from 32% to 10%) using Data Mapping, Analysis, and Dashboards, resulting in a $5M cost savings. * Improved manufacturing plant operational loss by 18% through predictive analysis of historical data. * Coordinated with healthcare facilities to supply oxygen during the Covid crisis, while creating MIS dashboards. * Conducted data analysis for external audits with McKinsey & Co using SQL to manipulate historical data sets. * Presented monthly updates to key stakeholders using advanced Excel spreadsheets/ Power Point Presentations. * Provided engineering support at a global level, including process mapping. * Managed six projects from inception to completion, achieving 100% user satisfaction. * Developed Android App for reporting workplace safety issues. * Conducted strategic analysis of new suppliers, developed existing and new suppliers, provided technical support. * Coordinated with cross-functional teams – Finances, Strategy, Marketing & Sales to maximize business value, manage risks, and support suppliers with end-to-end solutions. * Generated monthly reports & communicate on metrics, project status, supplier and service contractor performance, quality, pricing models, and user experience. | |  | | March 2016 – November 2017  **Data Analyst / Project Manager**  **IPCL, Kolkata, India (Coal Based Energy generation company)** [**www.indiapower.com**](http://www.indiapower.com)     * Developed business cases for power selling to state and federal governments resulting in a long-term PPA contract. * Successfully implemented SAP System's PM & MM Modules in the organization. | | February 2013 – March 2016  Project Manager  **BIDCO, Noida, India (Coal Based Energy generation company)** [**www.bajajenergy.com**](http://www.bajajenergy.com) |  * Managed and coordinated a large-scale infrastructure capital expenditure project. * Collaborated with the Government of India's C.E.A for Mega Power Project Status, resulting in $120M savings.  |  | | --- | | September 2010 – January 2013  Business Development Manager  **Abhijeet Group, Ranchi, India (Project Management Company)** [**www.abhijeet.in**](http://www.abhijeet.in) |  * Oversaw business development, contract management, project planning, dash boarding, and capex project planning. * Secured excise duty waiver for Mega Power Project Status with the Government of India's CEA, resulting in $65M savings.   PROJECT DETAILS -   * Google Play Store Apps data analysis – Client – HiCounselor –Analyzed app data from Google Play Store, cleaning raw data with Python Pandas, resolving queries via MySQL, and visualizing data using Tableau. * Monitored real-time data software for VVF India limited generating alarms to identify process criticality and potential tripping using Python. * Built websites for small vendors under SBDC & FETA to launch their stores online using WordPress. * Academic project: Optimized spares item supply quantity and cost analysis using NLP model for a manufacturing organization.   AWARDS & RECOGNITION –   * Presented research idea for AI BOT Product at Women in Leadership Summit for visually impaired students, earning applause. * Coached students with autism through the College Link Program as Academic Coach at Cal State East Bay. * Received letter of appreciation from VVF Business Head for exceptional work efforts. * Awarded Champion of the Quarter (twice) and Dream Team award (twice) at VVF. |